



Maine SBDC E-Bulletin

Essential News for Entrepreneurs

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Maine SBDC is a partnership program of:

[U.S. Small Business Administration](#)

[Maine Department of Economic and Community Development](#)

[University of Southern Maine](#)

and leading economic and community development organizations.



In good times or in bad...

Maine SBDC is here to help.

When the economic downturn hit...

...a western Maine small business owner re-invented his business and Maine SBDC helped him prepare the compelling business plan he needed to apply for a bank loan.

... a southern Maine entrepreneur spotted an opportunity and worked with Maine SBDC to launch a new small business.

... a mid-coast business decided it was time to close its doors and worked with Maine SBDC to design the best possible exit plan.

Helping businesses succeed

Whether in good times or in bad, Maine SBDC is a valuable, no-cost to the user, confidential resource for those who are in business or thinking about starting their own business.

Help in tough times: If times are hard, check out our "Surviving a Downturn" information at our website by clicking [here](#).

One-on-one counseling: Tap the expertise of a certified Maine SBDC business counselor. Most have MBAs and extensive real world business experience. Click here for a [staff listing](#) or make an [online request for counseling](#). We'll promptly follow up with you.

Small business training: Need help managing your cash flow? Writing a business plan? Finding new customers with better marketing? Check out www.mainebusinessworks.org for a listing of statewide training opportunities.

Starting your own business: Lost your job and want to

explore small business ownership? Check out the Maine Enterprise Option program for qualified recipients of Maine's unemployment benefits. Visit the Maine Department of Labor at www.maine.gov/labor

Learn more about what it takes to start a business: Check out these online training programs created by Maine SBDC. ["Starting Your Small Business"](#) and ["Developing Your Business Plan"](#)

Finding new customers: Need help finding new markets? Learn more with Maine SBDC's online training "[Marketing for Small Business.](#)"

Conveniently located service centers: Maine SBDC has 12 service centers and numerous outreach sites around Maine. [Find the center nearest to you.](#)

Vast small business resources: Check out www.mainesbdc.org and explore more.

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